

# A1 SPACE BOOKING FORM

Please complete and return to:  
**EXPO SERVICES PTE LTD**  
7500A Beach Road, #16-316, The Plaza, Singapore 199591  
Tel: +65 6291 4128 • Fax: +65 6291 4129  
Email: enquiry@dsevietnam.com



**2 – 4 October 2019**  
I.C.E Hanoi • Vietnam

[www.dsevietnam.com](http://www.dsevietnam.com)

## A. EXHIBITOR (Company Details)

Title:  Prof  Dr  Mr  Mrs  Ms  Rank:

First Name:

Last Name:

Position / Job Title:

Company / Organization:

Postal Address:

Country:

Postal / ZIP Code

Telephone:

Fax:

Email:

Website:

## B. BILLING ADDRESS (if Invoice to be directed to different Person for payment action)

First Name:

Last Name:

Position / Job Title:

Company / Organization:

Postal Address: (if different from above)

Telephone:

Fax:

Email:

## C. EXHIBIT SPACE BOOKING

We hereby apply for:

| <input type="checkbox"/> |                                       | Unit Price             | Space Required (sqm) | Amount |
|--------------------------|---------------------------------------|------------------------|----------------------|--------|
| <input type="checkbox"/> | <b>Space Only</b><br>(minimum 18 sqm) | <b>US\$450 per sqm</b> |                      |        |

| <input type="checkbox"/> |  | Unit Price             | Space Required (sqm) | Amount |
|--------------------------|--|------------------------|----------------------|--------|
| <input type="checkbox"/> | <b>Standard Shell Scheme / Walk-On Package</b><br>(minimum 12 sqm) | <b>US\$550 per sqm</b> |                      |        |

\* Standard Shell Scheme / Walk-On Package includes: Space, Carpet, System Walls, Fascia Board, Furnitures, Lighting, Socket.

\*\* Package entitlement will vary depending on booth size.

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## Open Sides Allocation (According To Availability)

The following rates are chargeable depending on the number of open sides:

- 2 Open Sides (1 Corner) : US\$50**
- 3 Open Sides (2 Corners) : US\$100**
- 4 Open Sides (Island Booth) : US\$200**

## D. REGISTRATION FEE

A flat Registration Fee will apply per Exhibiting Company based on the size of Stand:

|                          |                |                |
|--------------------------|----------------|----------------|
| <input type="checkbox"/> | 12 - 24 sqm    | <b>US\$200</b> |
| <input type="checkbox"/> | 25 - 48 sqm    | <b>US\$300</b> |
| <input type="checkbox"/> | 48 sqm & above | <b>US\$400</b> |

## E. PAYMENT SCHEDULE

First Payment - **20% of Contract Price as Non-Refundable Deposit, due upon signing**

Second Payment - **40% of Contract Price, due by 5 April, 2019**

Final Payment - **40% of Contract Price, due by 5 July, 2019**

All Contracts signed **AFTER 5 July, 2019 - 100% of Contract Price due upon signing**

*Note: All rates and fees are subject to prevailing Government Taxes at the date of invoicing.*

## Exhibitor's Declaration

As the duly authorized signatory, acting for and on behalf of the Exhibiting Company, I hereby acknowledge and accept the rates as set out above and declare that the information provided by me is true and complete.

I further declare that I have read and understood the Terms & Conditions of the Exhibition Space Booking Agreement enclosed and agree to fully comply with them.

\_\_\_\_\_  
Company stamp and legally binding signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name of signatory

\_\_\_\_\_  
Designation

## Organizers' Acceptance

Stand Allocated \_\_\_\_\_ Area \_\_\_\_\_ Dimension \_\_\_\_\_

\_\_\_\_\_  
Name / Signature

\_\_\_\_\_  
Date

# A2 LIST OF PRODUCTS & SERVICES

Please complete and return to:

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Please indicate your main product and/or service groups.

(  tick as appropriate.)

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> Access Control   | <input type="checkbox"/> Disaster Management Systems & Services | <input type="checkbox"/> Policing Services                            |
| <input type="checkbox"/> Ambulances   | <input type="checkbox"/> Diving Systems and Equipment           | <input type="checkbox"/> Propulsion Systems – Diesel / Water Jet      |
| <input type="checkbox"/> Ammunition   | <input type="checkbox"/> Electronic Security Systems            | <input type="checkbox"/> Publications & Media                         |
| <input type="checkbox"/> Amphibious Vehicles                                      | <input type="checkbox"/> Electronic Warfare & Counter Measures  | <input type="checkbox"/> Pyrotechnic Igniters / Detonators            |
| <input type="checkbox"/> Anti-Aircraft Systems                                    | <input type="checkbox"/> Emergency Preparedness & Response      | <input type="checkbox"/> Radars                                       |
| <input type="checkbox"/> Anti-Piracy Systems & Equipment                          | <input type="checkbox"/> Explosives & Ordnance Disposal         | <input type="checkbox"/> Radio & Satellite Communications             |
| <input type="checkbox"/> Anti-Tank Systems  | <input type="checkbox"/> Fire Detection & Protection Systems    | <input type="checkbox"/> Rifles / Machine Guns                        |
| <input type="checkbox"/> Anti-Terrorism   | <input type="checkbox"/> Forensic Science                       | <input type="checkbox"/> Rigid Inflatable Boats                       |
| <input type="checkbox"/> Armoured Vehicles / Personnel Carriers                   | <input type="checkbox"/> Government                             | <input type="checkbox"/> Riot & Crowd Control Equipment               |
| <input type="checkbox"/> Artillery & Mortar Systems                               | <input type="checkbox"/> Hand Guns                              | <input type="checkbox"/> Risk Analysis & Management                   |
| <input type="checkbox"/> Ballistics   | <input type="checkbox"/> Helicopters                            | <input type="checkbox"/> Satellite Systems & Services                 |
| <input type="checkbox"/> Body Protection & Clothing                               | <input type="checkbox"/> IED Detection & Disposal               | <input type="checkbox"/> Sea Based Platforms & Equipment              |
| <input type="checkbox"/> Border Control & Security Systems                        | <input type="checkbox"/> Infrastructure Security Systems        | <input type="checkbox"/> Search & Rescue Systems                      |
| <input type="checkbox"/> Cables, Connectors & Accessories                         | <input type="checkbox"/> Intrusion Detection & Prevention       | <input type="checkbox"/> Special Forces                               |
| <input type="checkbox"/> CBRNE  | <input type="checkbox"/> Landing Craft                          | <input type="checkbox"/> Submarines                                   |
| <input type="checkbox"/> CCTV Systems   | <input type="checkbox"/> Law Enforcement                        | <input type="checkbox"/> Subsurface Weapons & Systems                 |
| <input type="checkbox"/> Civil Defense  | <input type="checkbox"/> Logistic Ships & Support Systems       | <input type="checkbox"/> Surveillance Systems                         |
| <input type="checkbox"/> Coastal Surveillance Systems                             | <input type="checkbox"/> Logistics / Cargo Vehicles             | <input type="checkbox"/> Torpedoes                                    |
| <input type="checkbox"/> Command, Control, Communications and Information Systems | <input type="checkbox"/> Military Aircraft                      | <input type="checkbox"/> Training & Simulation Systems                |
| <input type="checkbox"/> Data Protection & Infocomm Systems                       | <input type="checkbox"/> Missiles                               | <input type="checkbox"/> Unmanned Systems – Air, Surface & Subsurface |
| <input type="checkbox"/> Detection Equipment                                      | <input type="checkbox"/> Navigation Systems                     | <input type="checkbox"/> Warships – Frigate / OPV / FAC               |
|   | <input type="checkbox"/> Optics & Optronics                     |   |

## TERMS & CONDITIONS

### 1. Event

The Event is DSE VIETNAM 2019 to be held from 2 - 4 October 2019 at the International Centre of Exhibition, Hanoi, Vietnam.

### 2. Organizers

The Event is organized by EXPO SERVICES Pte Ltd and EIFEC Company Ltd ("collectively the Organizers"), Companies registered in the Republic of Singapore and the Socialist Republic of Vietnam, respectively. All rights, powers and discretion will be exercised by the Organizers under this License Agreement.

### 3. Exhibitor

The Exhibitor and its employees and agents, as described in the Space Booking Form, are hereinafter referred to as "the Exhibitor".

### 4. Parties in the Agreement

The Organizers and the Exhibitor shall collectively be known as the "Parties", and each of them a "Party".

### 5. License

Upon the payment of the full Agreement Price the Exhibitor will have a conditional and revocable license (the "License") to occupy the space allocated by the Organizers ("the Allocated Space") to exhibit the products it has notified the Organizers ("the Exhibiting Products") for the duration of the Exhibition ("the Period") during Show Hours (hereinafter defined). Nothing in this Agreement is intended nor shall be construed as granting to the Exhibitor any lease, tenancy or any other interest in the Allocated Space greater than a License.

### 6. Allocation of Space

The determination of the Allocated Space shall be at the sole discretion of the Organizers whose decision shall be final. If no Space is available for the Exhibitor, the Organizers shall refund to the Exhibitor the Agreement Price without interest and the Organizers shall not have any liability to the Exhibitor whatsoever. The Organizers may from time to time change the Allocated Space to another space of comparable size by giving the Exhibitor three days written notice of such change. The terms of this Agreement shall nevertheless remain unchanged should the Organizers relocate the Exhibitors' space.

### 7. Dates/Duration of Exhibition

The Exhibitor hereby acknowledges that Organizers shall have the right, in its absolute discretion, to change or delay the dates or duration of the Exhibition at any time by serving on the Exhibitor a 14-day notice in writing without being liable to the Exhibitor for any damages or claims whatsoever. For the avoidance of doubt, with the exception of the cancellation of the Exhibition, no refund of any deposit, payment or part payment shall be given to the Exhibitor for any change or delay in the dates or duration of the Exhibition pursuant to this Clause.

### 8. Warranty

The Exhibitor represents, warrants and undertakes to the Organizers that it is entering into this Agreement as a Principal and not as an Agent or nominee of any Third

Party, and that:

- a. to the Exhibitor's knowledge, the Exhibiting Products do not infringe any patent, trademark, copyright and other intellectual property rights of any party, and so far as the Exhibitor is aware, no claim of such infringement has been made nor is the Exhibitor the subject of any litigation actual or threatened; and

- b. has full power and capacity to enter into and perform this Agreement and that this Agreement when executed will constitute legal, valid, binding and enforceable obligations of the Exhibitor.

The Exhibitor agrees that in the event of any breach of the representations, warranties and undertakings herein contained in this Agreement, the License may be revoked by the Organizers and this Agreement shall be terminated (without the Organizers being liable for any damages or claims whatsoever and without prejudice to the Organizers' rights and remedies hereunder) and the Exhibitor shall indemnify and keep the Organizers fully indemnified against any or all costs, claims, demands, losses, liabilities, charges, actions and expenses which may be asserted by third parties arising out of Exhibitor's such breach.

### 9. Booking & Payment Schedule

In order to book booth space, a **20% non-refundable Booking Deposit** is required. Once the Exhibitor's application has been received and the exhibition space has been allocated, the Exhibitor is legally contracted to the exhibit space and will comply with the following Payment Schedule:

- **First Payment (Booking Deposit) - 20% of Contract Price, due upon signing the Contract**
- **Second Payment - 40% of Contract Price, due by 5 April 2019**
- **Last Payment - 40% of Contract Price, due by 5 July 2019**
- **All Contracts signed AFTER 5 July 2019 - 100% of Contract Price due upon signing.**

In the event that the Organizers extends the deadline for the payment of the full Contract Price to a later date, the Exhibitor shall pay interest on the Contract Price to the Organizers at the prevailing interest rate plus 3%.

### 10. Cancellation & Withdrawal Policy

The Exhibitor, giving notice in writing of their intention to cancel their booking, the Organizers will be entitled to collect and/or retain payments that have already fallen due as stated in Clause 9 Booking and Payment Schedule.

### 11. Force Majeure

The Organizers will not be responsible for delays, damage, loss, increased costs or other unfavorable conditions arising by virtue of any cause not within the control of the Organizers. If, as a result of the aforementioned, the Organizers is unable to perform any of its obligations under

this Agreement, this Agreement shall be terminated and the Organizers shall not be liable to the Exhibitor in any way and all monies paid shall not be refunded. For purposes hereof, the phrase "cause not within the control of the Organizers" shall include fire, flood, earthquake or other natural disasters, declaration of national mourning, epidemic, explosion or accident, blockade, embargo, governmental restraints, restraints or orders of civil defense or military authorities, act of public enemy, terrorist activities, riot or civil disturbance, strike, lockout, visitor boycott, low visitor attendance numbers, protest, or other labor disputes or disturbance, and any other circumstances beyond the reasonable control of the Organizers. The non-performance of this Agreement under this Clause shall not be deemed a breach or violation of the Terms of this Agreement.

### 12. Insurance Cover

The Organizers is not liable for any damages or losses caused by an Exhibitor to a third party or any damage suffered by the Exhibitor's property and the Exhibitor shall be responsible for taking out and meeting the costs of an adequate policy. Therefore, the Exhibitor hereby expressly acknowledges that it has subscribed to an insurance policy with an insurer that covers its third party liabilities and the liability of any person directly or indirectly participating in its activities and/or those of its company in respect of any physical injury and material and non-material loss or damage caused to others and arising directly as a consequence of the Exhibitor's participation and/or that of its company, in the Exhibition (including during the periods when the stands are being assembled and disassembled).

### 13. Marketing Materials

The Exhibitor expressly authorizes the Organizers

- a. To take photos and/or videos featuring the Exhibitor and/or members of its team, as well as any products exhibited at its stand,
- b. To use any such images freely on all media and in particular for the purpose of advertising (including on the internet) for a period of five (5) years beginning from the date of its Exhibition Space Booking, and
- c. To use its trade mark and company name solely and strictly for the purpose of reasonably promoting, marketing and advertising the Exhibitor's participation in the Show on any media (including on the internet) for a period of five (5) years beginning from the date of its Exhibition Space Booking.

### 14. Governing Law and Jurisdiction

The construction, validity and performance of this Agreement shall be governed by the laws of the Republic of Singapore. Each of the Parties hereby irrevocably and unconditionally submits to the exclusive jurisdiction of the Courts in Singapore and waives any objections to proceedings in such courts on the grounds of venue or on the grounds that the proceedings have been brought in an inconvenient forum.